

## EGL Fact Sheet | EGL Group

<b>Name</b>	<b>EGL AG</b> (before 2010 <i>Elektrizitäts-Gesellschaft Laufenburg AG</i> )	
<b>Headquarters</b>	<b>Dietikon/Zurich, Switzerland</b> (Registered office: <i>Laufenburg, Switzerland</i> )	
<b>Brief description</b>	<p><b>EGL is a European energy trading company with its own assets. Its core business is trading in electricity, natural gas, CO<sub>2</sub> certificates and energy-related financial products, as well as the development of structured products and services for bulk customers (origination).</b></p> <p>The company's headquarters are in Switzerland. Through its subsidiaries, EGL is present locally in the major European markets and accredited to trade on the most important energy exchanges. In order to support and optimise its trading activities, EGL holds interests in Swiss hydro and nuclear power plants, in gas-fired combined-cycle power plants in Italy, as well as in a wind park in Spain. EGL also holds long-term supply contracts with electricity producers in France. The company's natural gas business covers the areas of long-term procurement, trading and sales, Liquefied Natural Gas, as well as transport and storage. EGL is a member of the Axpo Group and is listed on the SIX Swiss Exchange.</p>	
<b>Positioning</b>	<p><b>EGL's core competence is international energy trading across markets and commodities. EGL uses its own power and gas assets to support and optimise its trading activities.</b> EGL's European trading business is organised decentrally into various market regions (trading hubs). Its employees have a thorough knowledge of the relevant national and regional energy markets and can address client needs directly.</p>	
<b>Gross margin</b>	CHF 648.8 Mio.*	
<b>Net profit</b>	CHF 25.3 Mio.*	
<b>Operating result per division</b>	Energy Trading & Origination:	CHF 110.6 Mio.*
	Assets:	CHF 107.5 Mio.*
	Gas Supply and Southeast Europe:	CHF -37.2 Mio.*
<b>Employees</b>	822 (Switzerland: 476/Europe: 346)*	
<b>Executive Management</b>	<p>Hans Schulz (CEO)          Andreas Rudolf (CFO)          Domenico De Luca (Head Energy Trading &amp; Origination)          Guy Bühler (Head Assets)          Markus Brokhof (Head Gas Supply &amp; SEE)</p>	

\* Figures mentioned in this document refer to the financial year 2009/10 (as per 30 Sept. 2010)

**Shareholders**

91 percent Axpo Holding AG  
9 percent diversified holdings

**Divisions****Energy Trading & Origination**

The “Energy Trading & Origination” division includes cross-border trading, cross-commodity trading, as well as nuclear power plant production optimisation and origination. Physical supplies as well as financial products are traded. The energy-related commodities include electricity, natural gas, oil, coal and emissions certificates.

The “Energy Trading & Origination” division comprises the trading hubs Central and Eastern Europe, Northern Europe, Iberia, Italy and the UK, as well as parts of the Swiss business.

**Assets**

The “Assets” division incorporates planning, construction, operation, maintenance and long-term commercial optimisation of assets. EGL’s asset portfolio comprises power plants, long-term contracts and transport infrastructure in Switzerland and abroad.

**Gas Supply & Southeast Europe**

The natural gas business covers procurement, transport and storage, whole-selling, sales to bulk customers, as well as the centre of competence for Liquefied Natural Gas (LNG). Natural gas is primarily procured directly from producers and EGL uses it to supply proprietary gas-fired combined-cycle power plants, as well as for short-term trading transactions or long-term sales to customers. The “Energy Trading & Origination” division handles short-term trading with natural gas.

Furthermore, power and gas trading activities in the illiquid markets in Southeast Europe (SEE) are assigned to the “Gas Supply & Southeast Europe” division. These activities include wholesale and cross-border trading in electricity.

**Subsidiaries**

EGL has over 20 subsidiaries in the following European countries:

**Albania** (Tirana) | **Austria** (Vienna) | **Bulgaria** (Sofia) | **Benelux** (Brussels) | **Czech Republic** (Prague) | **Finland** (Helsinki) | **FYROM/Former Yugoslav Republic of Macedonia** (Skopje) | **Germany** (Leipzig and Düsseldorf) | **Greece** (Athens) | **Hungary** (Budapest) | **Italy** (Genoa, Milan and Rome) | **Kosovo** (Pristina) | **Luxembourg** (Luxembourg) | **Norway** (Oslo) | **Poland** (Warsaw) | **Romania** (Bucharest) | **Serbia** (Belgrade) | **Slovakia** (Bratislava) | **Spain** (Madrid) | **Sweden** (Malmö) | **Turkey** (Istanbul) | **United Kingdom** (London)

**Further information**

Online Financial Report 2009/10 ([www.geschaeftsbericht.egl.eu](http://www.geschaeftsbericht.egl.eu))

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